### Applied VSM Practices: The Flow of Value in Software Delivery



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Neelan oversees Corporate Development, Customer Success, and Marketing at Tasktop. His primary focus is helping Tasktop get its innovations to those who need them most. He is also a board member of the Value Stream Management Consortium, mentor at Capital Factory, an Austin-based incubator, and serves as a trustee at TechGirlz, a non-profit working to get adolescent girls excited about technology.





Value *rarely* correlates neatly to one specific change in a product line.





What Flows in Software Delivery

### Features

New business value, pulled by customer

Defects

Quality improvements, pulled by customer

### A Risks

Security, availability, compliance, pulled by risk officers

### 🗅 Debts

Technical debt improvements, pulled by architects

\*Mutually Exclusive and Comprehensively Exhaustive (credit: Dr. Mik Kersten – "Project to Product")





### Value Categories





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## What is **Abstraction**?

The process of corresponding/mapping various disparate but similar objects to a common/generalized object for which to focus attention.







## Measure Value Creation with Metrics



#### Flow Time

How long did it take for this feature to get through the value stream?



### Flow Efficiency

How much wait time wasthere for defects?



#### Flow Distribution



What is the distribution between defects, features, risk and technical debt?









### Mastering Flow Distribution - Push to Market





Diagram: Adapted from Gene Kim

# Mastering Flow Distribution - Push to Market

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Follow

Case in point (from actual org)

\* In 2015 reference feature took 15-30d.
\* In 2018 same (class of) feature took 150-300d

primarily bc of 1) tech debt, and 2) fast track silver bullets to drive success theater and/or acquisitions (for same effect)



Defects

Features





## Baseline Metrics, Observe, Get Feedback Loops





Measure and improve business value creation and present that visibility to your leadership



## Summary

### Learn to See

-Identify what flows in Software Delivery

-Classify it

Learn to Improve

-Measure value flow

-Improve with Metrics



...this is how VSM begins!



# To continue the conversation, meet me in the chat lounge for Q&A

## @neelan

### tasktop.com/value-stream-management

projecttoproduct.org flowframework.org

