

Where are we aiming?

How are we doing?

What are we missing?

Complexity

Friction

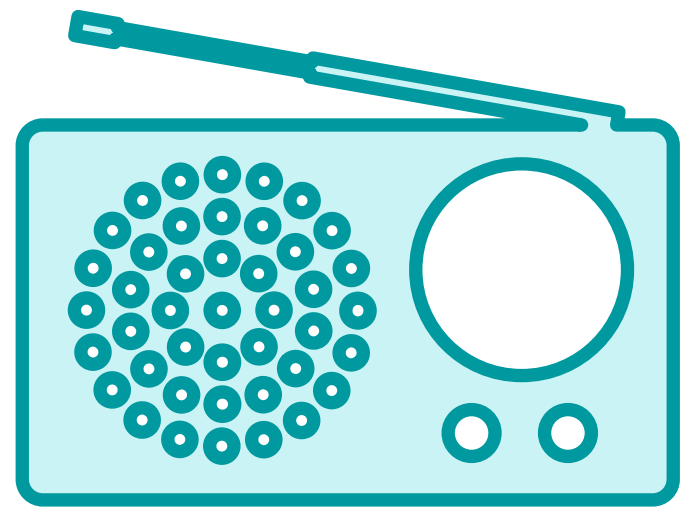
Waste

Steve:

- **21 years in Tech**
- **IT Origins**
- **Build/Release/Systems Engineering**
- **B2B SaaS CTO/VPE**
- **Agency, Startup, and Enterprise**
- **The Value Stream Guy**



What's In It For Me?



WII-FM
Toronto

- **Align stakeholders**
- **Empower remote teams**
- **Find and tackle bottlenecks**
- **Target investment**
- **Measure to improve**

Flow

Plan → Build → Validate → Release

BOTTLENECK
↓

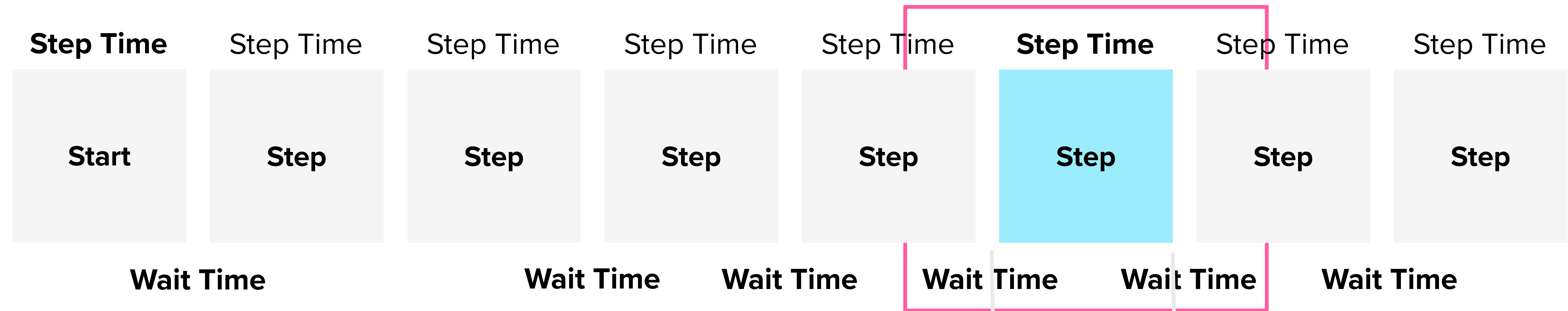
AUTOMATION
TARGET
↓

Cost Start

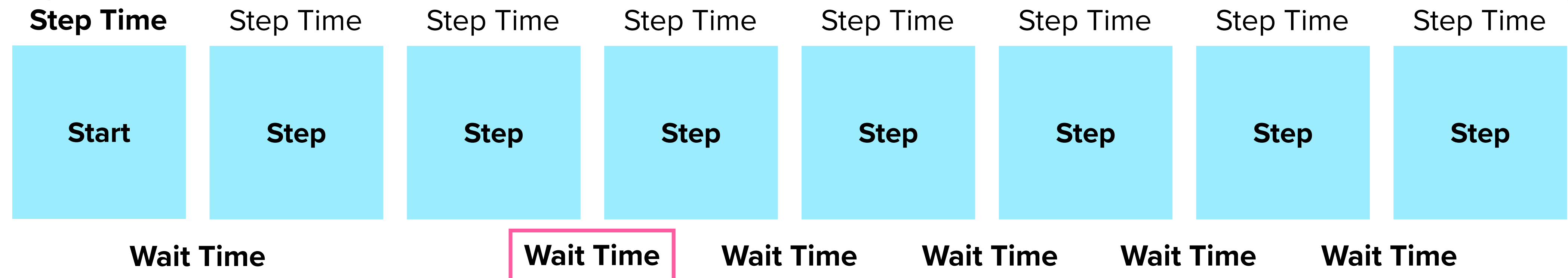


Revenue Start

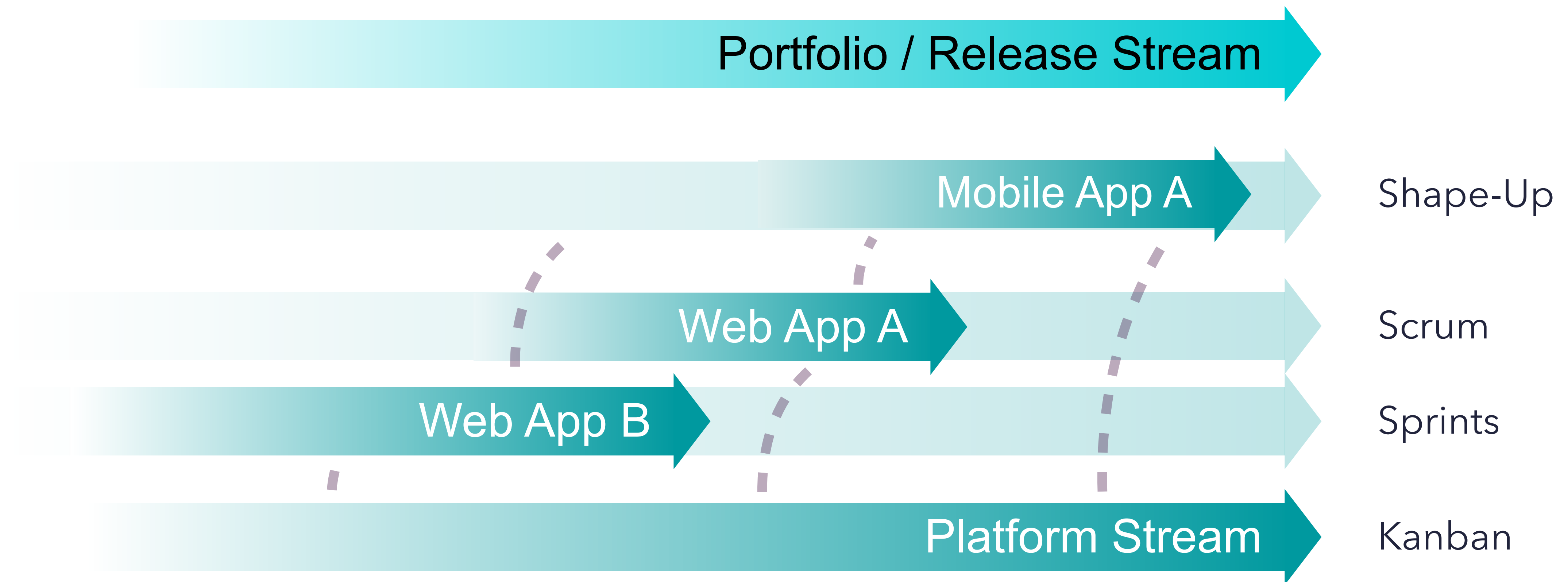
Release



Sprint



See the Forest, the Trees or Both



CI/CD Pipeline

Ticket → Code → Deploy → Enable

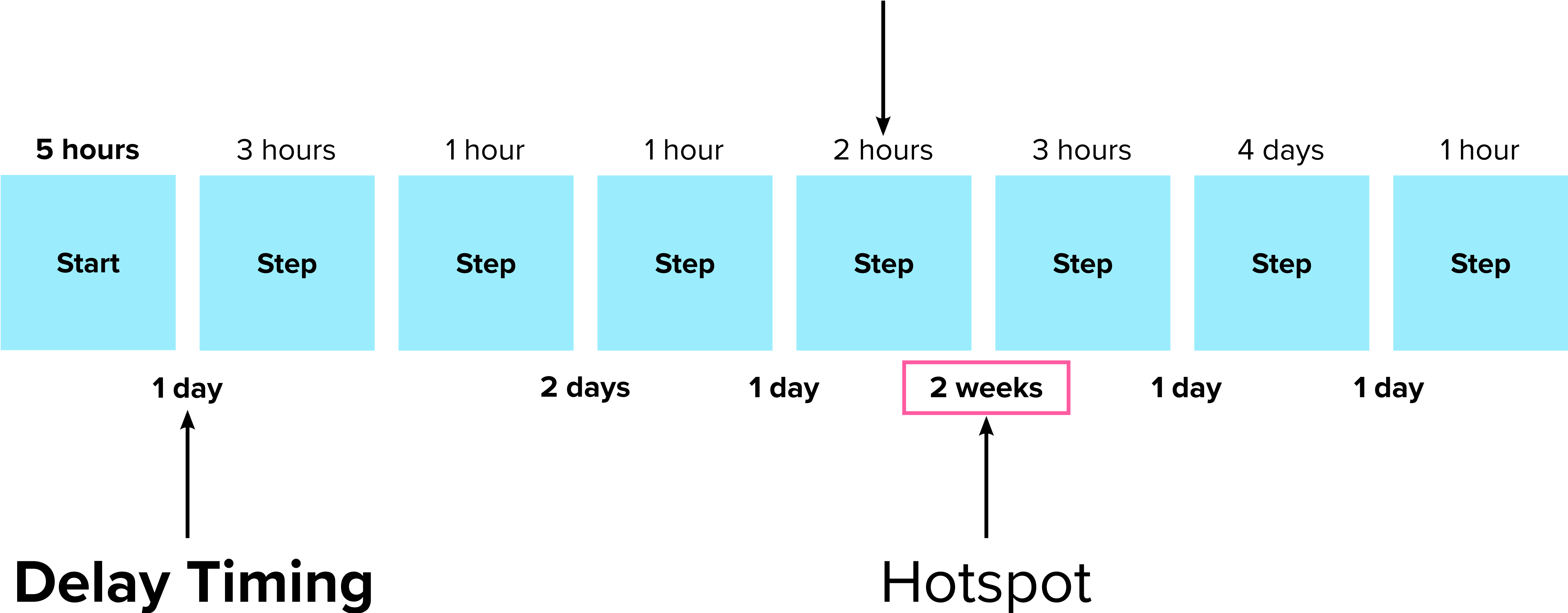
Lead Time

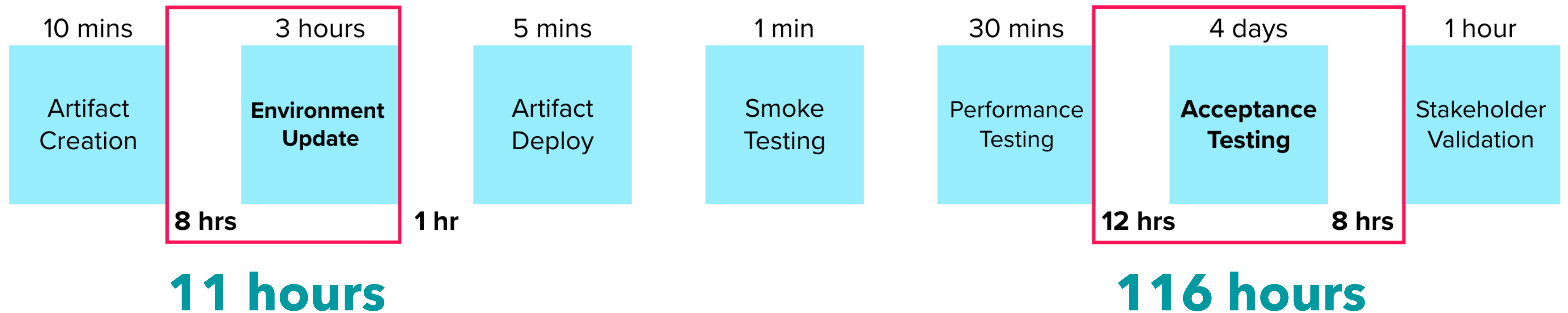
Change Fail %

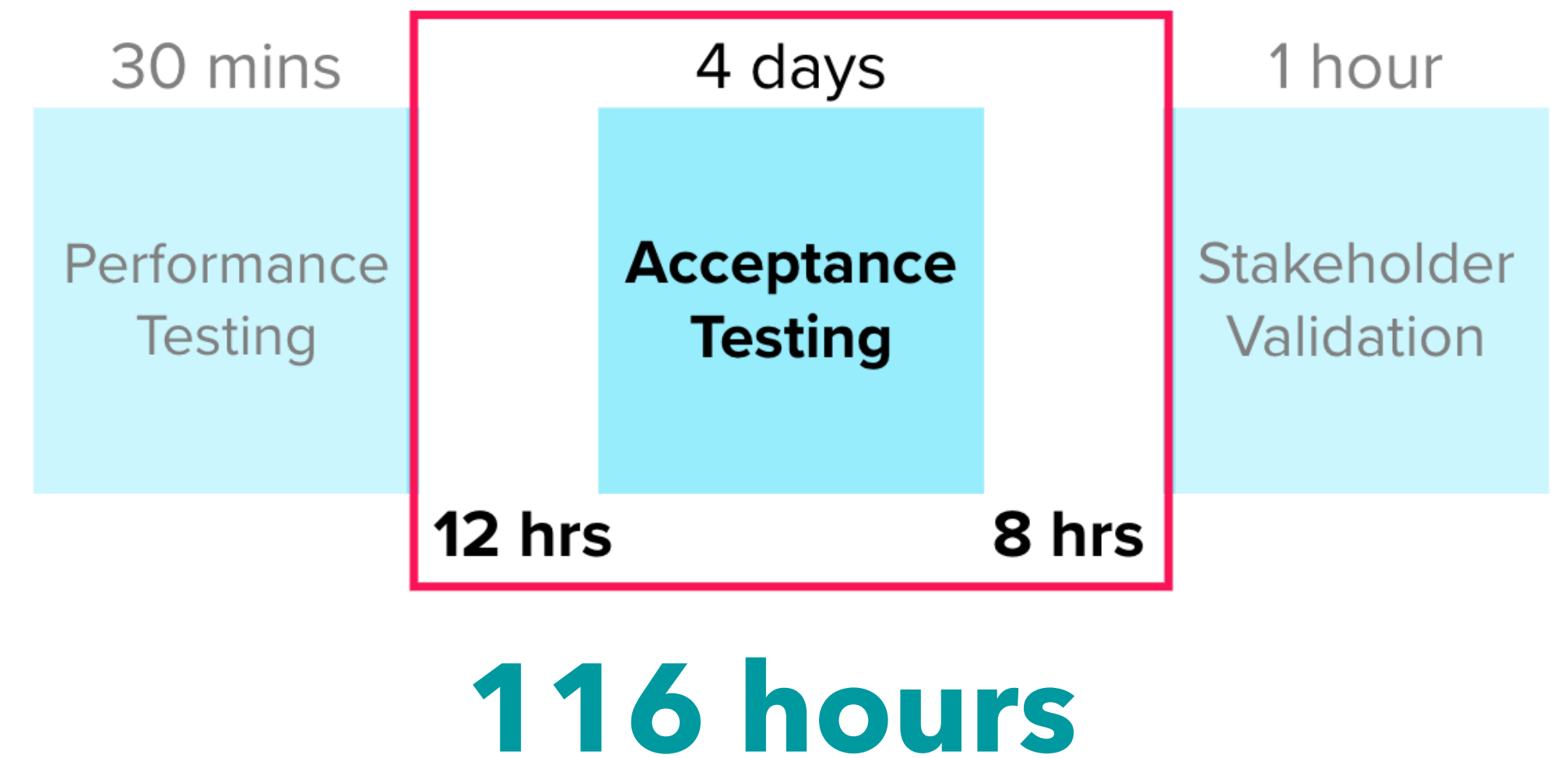
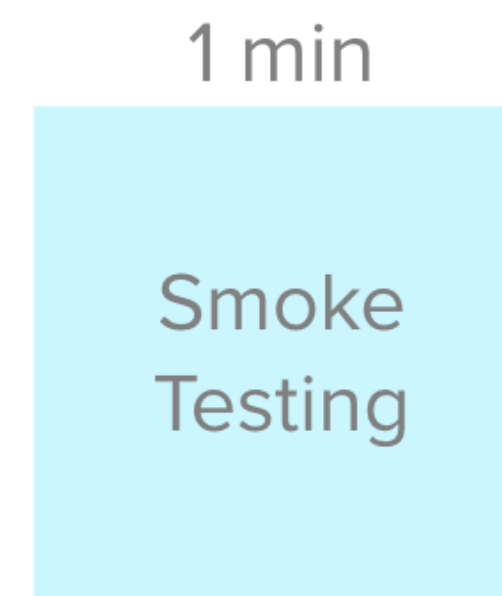
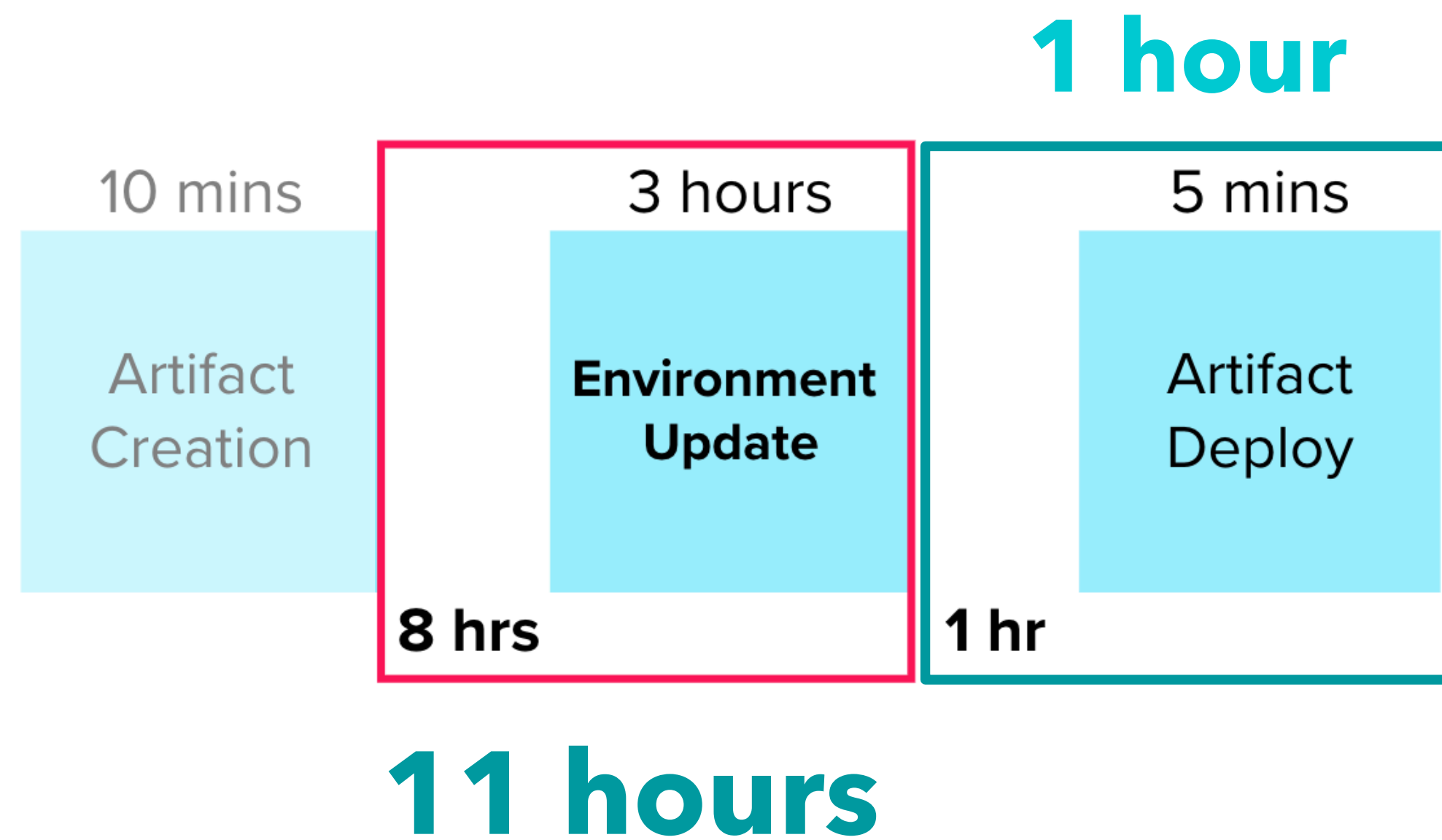
Mean Time To Recover

Deployment Frequency

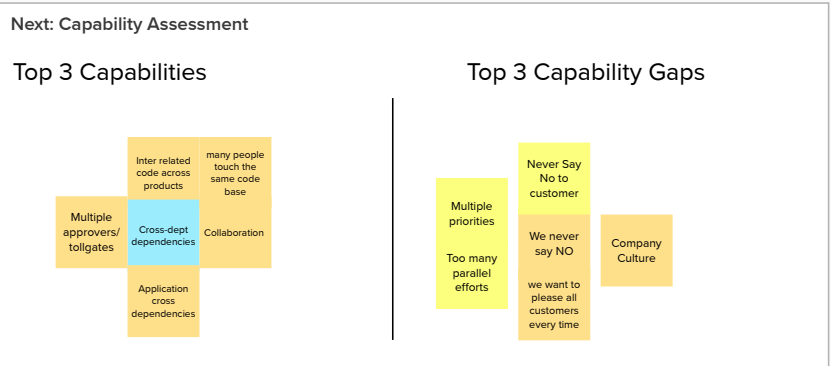
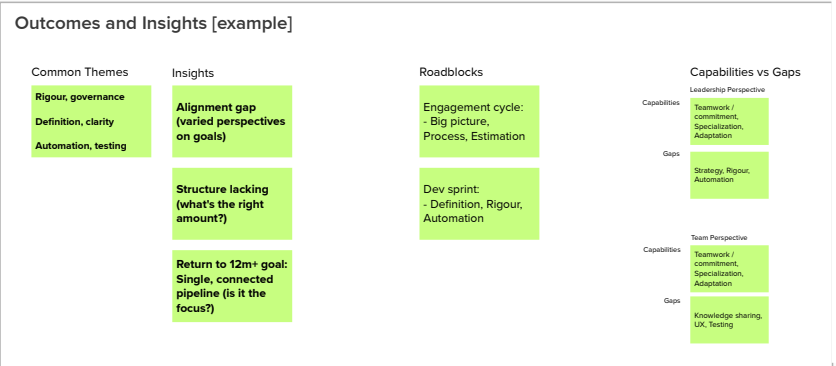
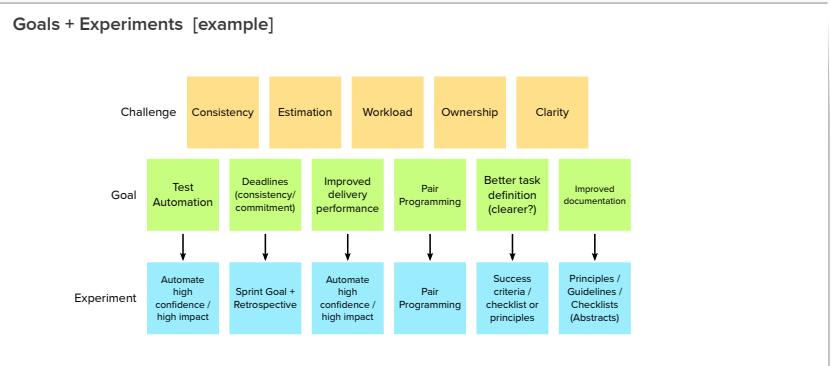
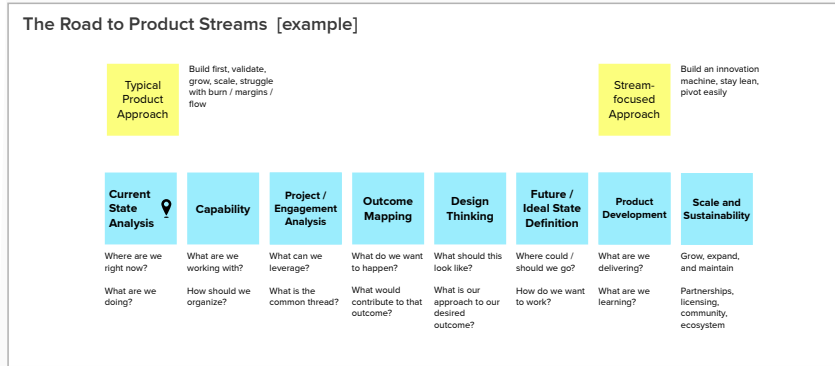
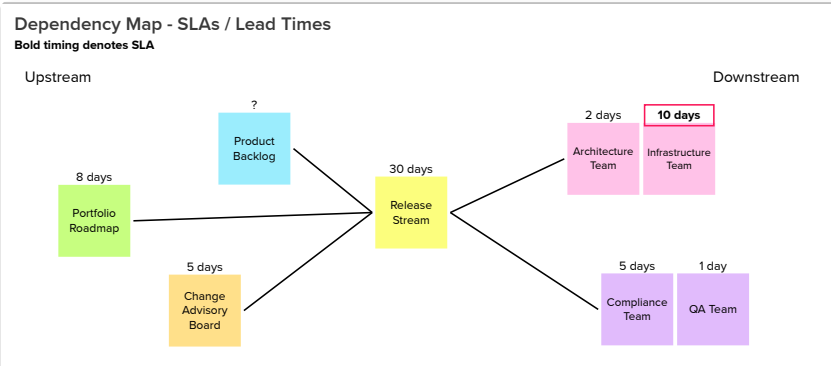
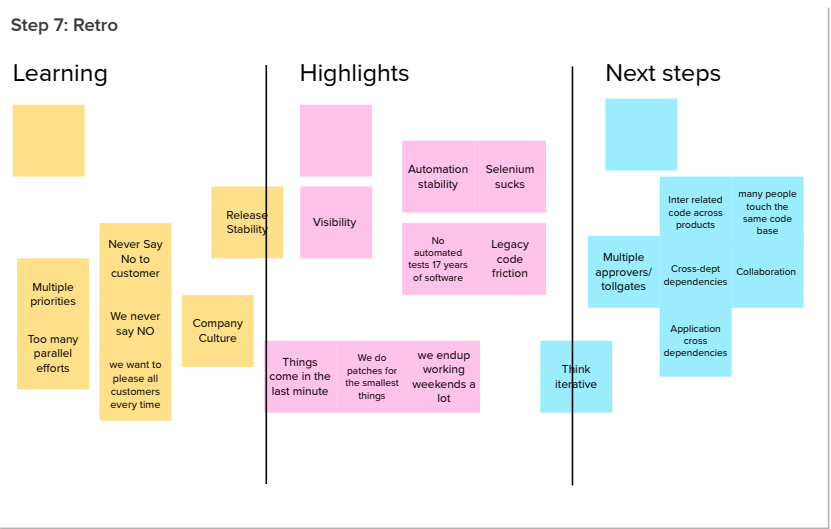
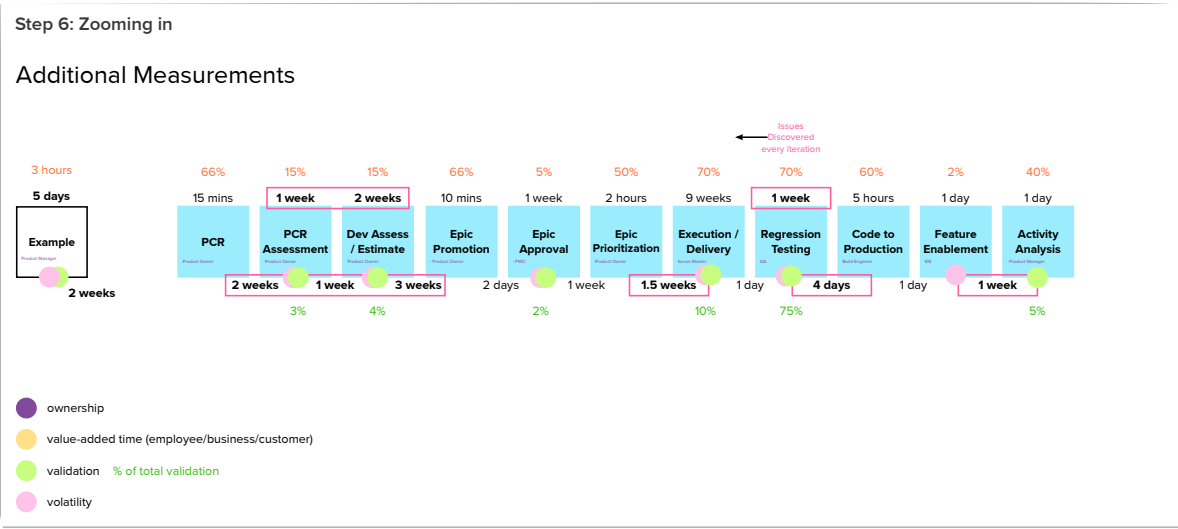
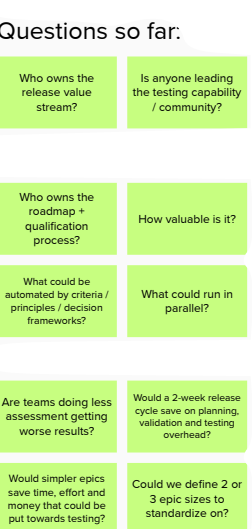
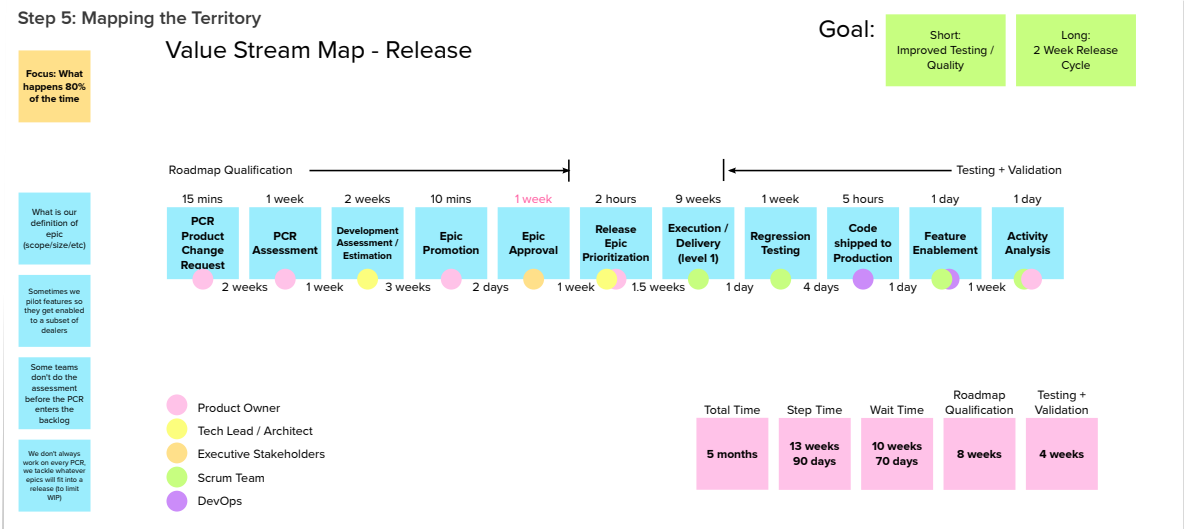
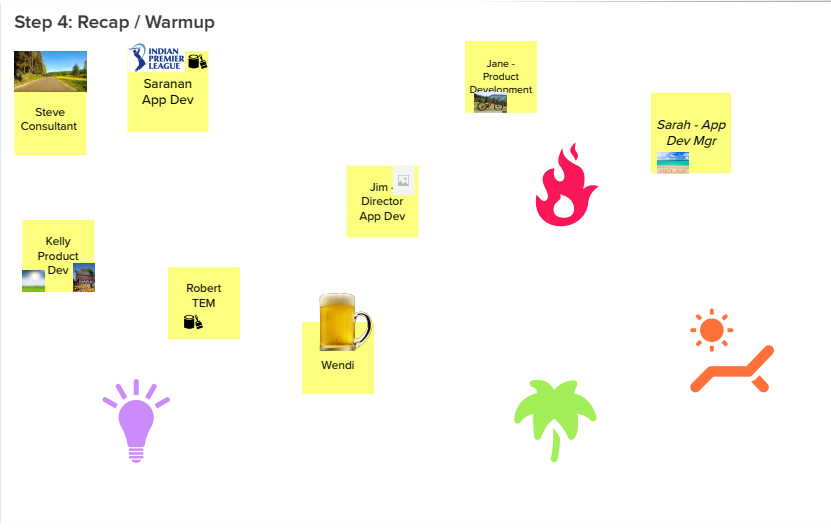
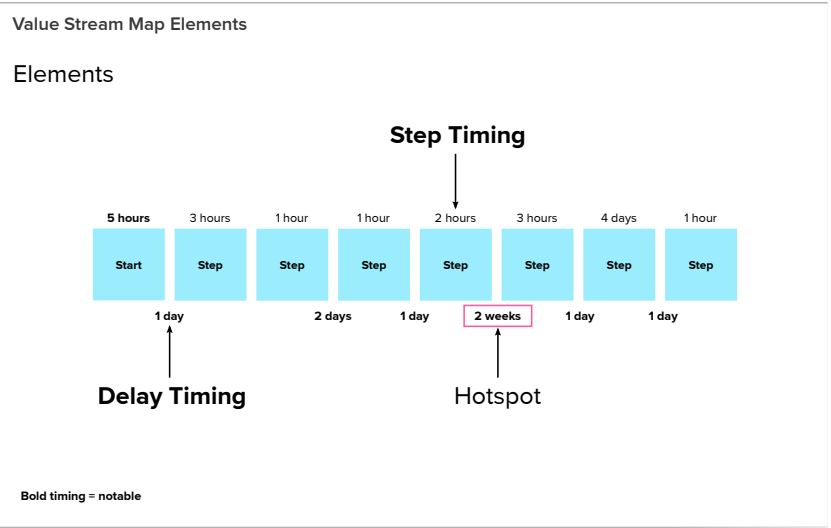
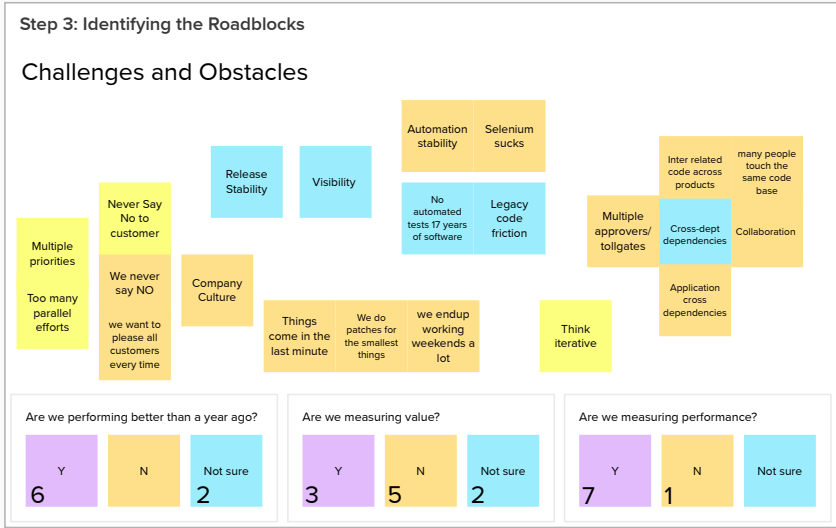
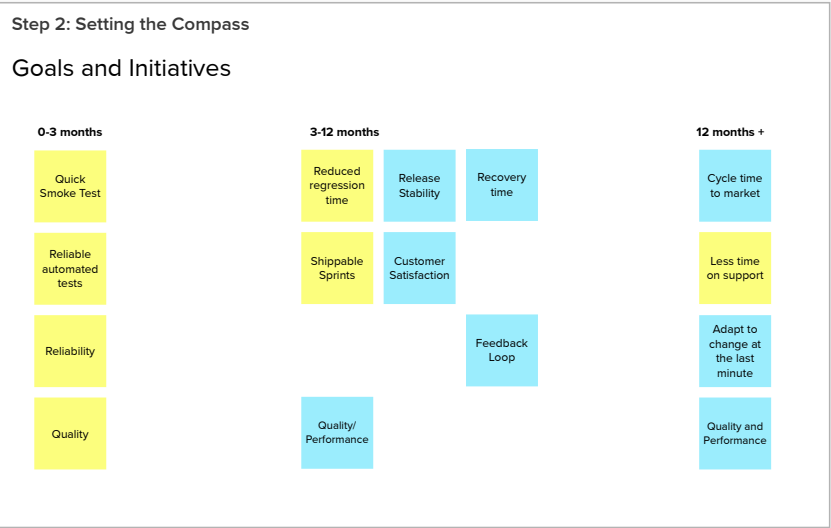
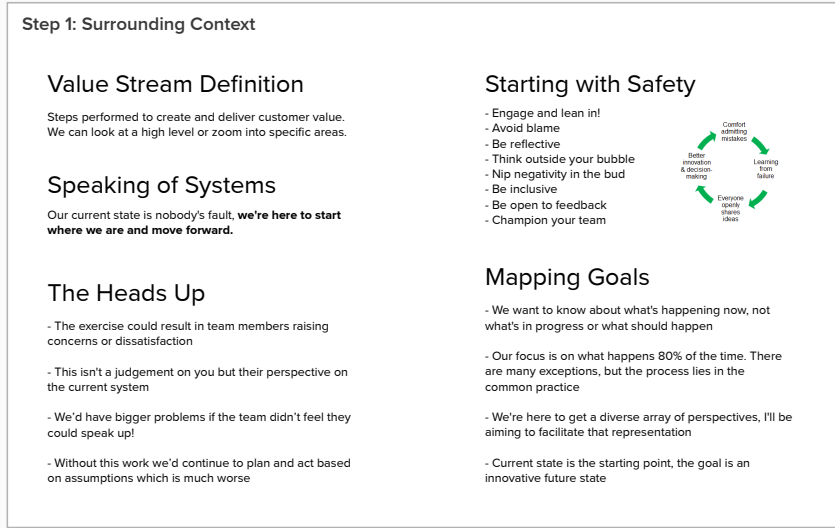
Step Timing







Collaboratively, Remotely





20% Waste Eliminated
Just via Current State Map

Current State

20% better by seeing
Today



Ideal State

What **could** it look like
Someday?



Future State

What **can** it look like
6-12 months out?

- **See + Share the Big Picture**
- **Decide with Data**
- **Invest Where it Matters**

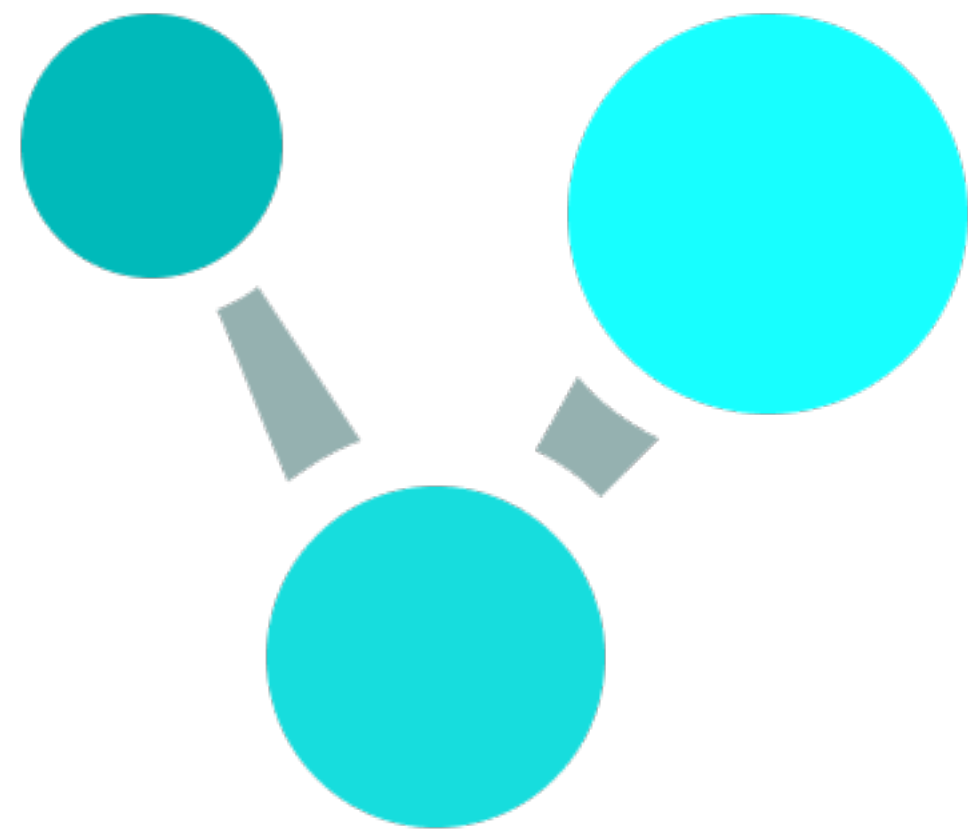
The Bottom Line

Clarity

+ Flow

- Waste

= Performance



VISIBLE

Value Stream Consulting

Clarity, Capability, Confidence

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