



# K3s

## Developing Turnkey Devices for Edge Use Cases

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# Turnkey

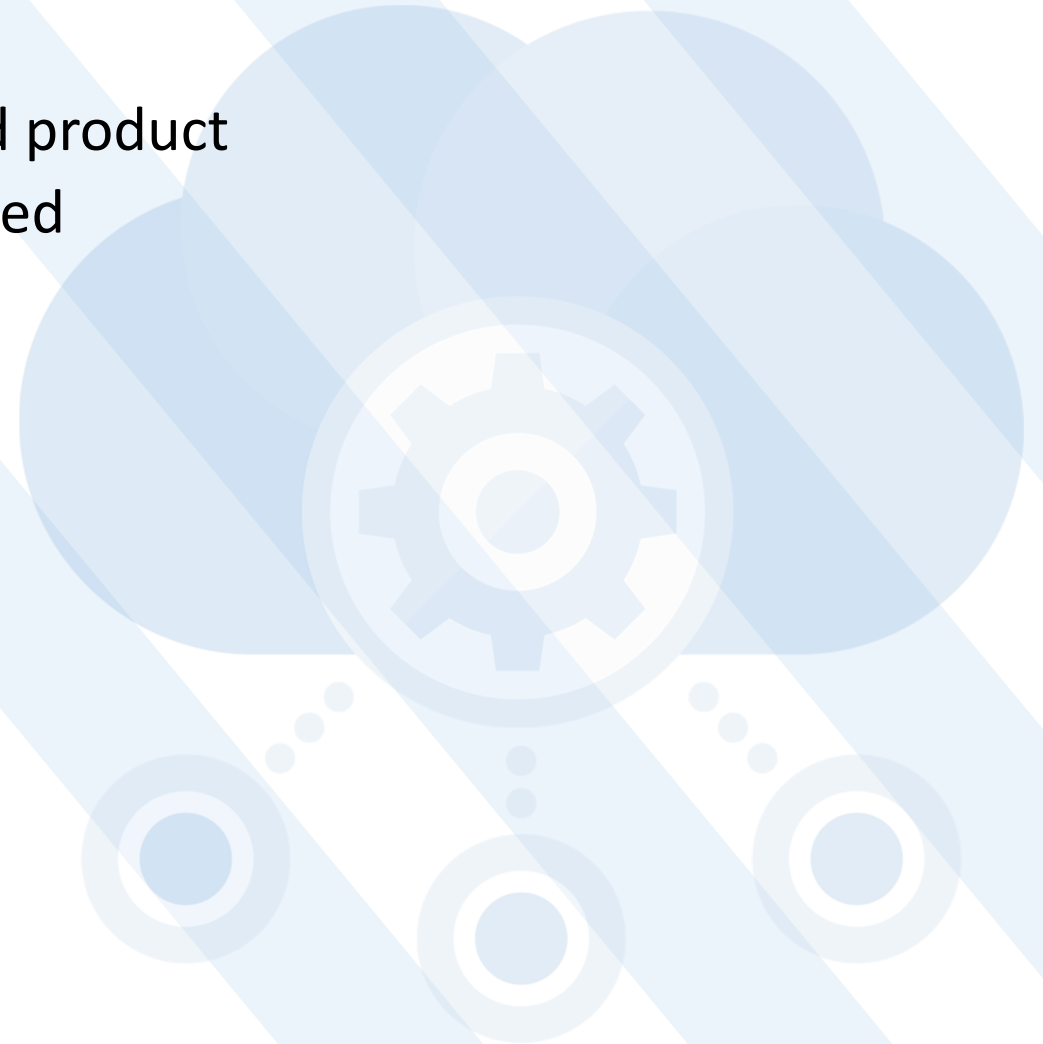
Turnkey solutions are those which result in the end user having full access to a solution simply by plugging in and turning on. With modern methods, turnkey systems can also be highly customized solutions with site specific configuration applied automatically.

Turnkey solutions at the edge are personalized appliances.

# Defining Turnkey for the Edge

hint: not sneakernet

- Sneaker net was used to customize the end product
- At least some level of connectivity is required
  - Expect network latency
  - Expect disconnected networks
  - Expect zero trust security





# **K3s**

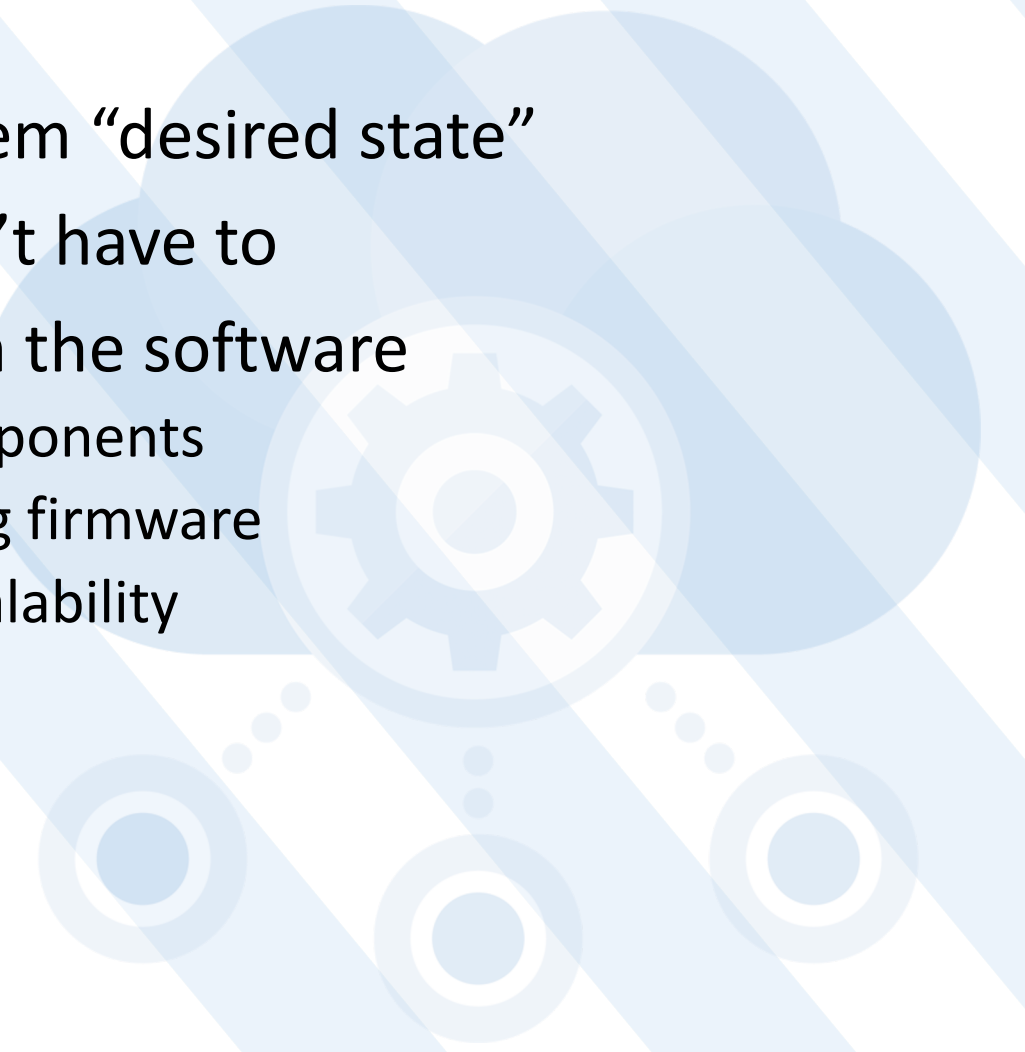
Container Orchestration





# Container Orchestration

## K3s is a Kubernetes Distribution

- Kubernetes allows us to declare a system “desired state”
  - Built to manage containers so you don’t have to
  - K3s helps us isolate the hardware from the software
    - Can manage hardware and software components
    - Easily updated/upgraded without flashing firmware
    - Can provide reliability, availability and scalability
- 



# **Turnkey Use Cases**



# Solutions Across the Edge

## Retail and Branch

- POS systems
- Inventory
- Ordering
- Couponing and discounts
- AuthN/AuthZ
- Loyalty tracking

## Industrial IoT

- Assembly line gateway
- Messaging (amqp/mqtt)
- GPU/AI/ML inference
- Redundant systems

## Resource Heavy

- Large HPC
- GPU/AI/ML inference
- Threat detection and response



# Looking Ahead

## The world of tomorrow?

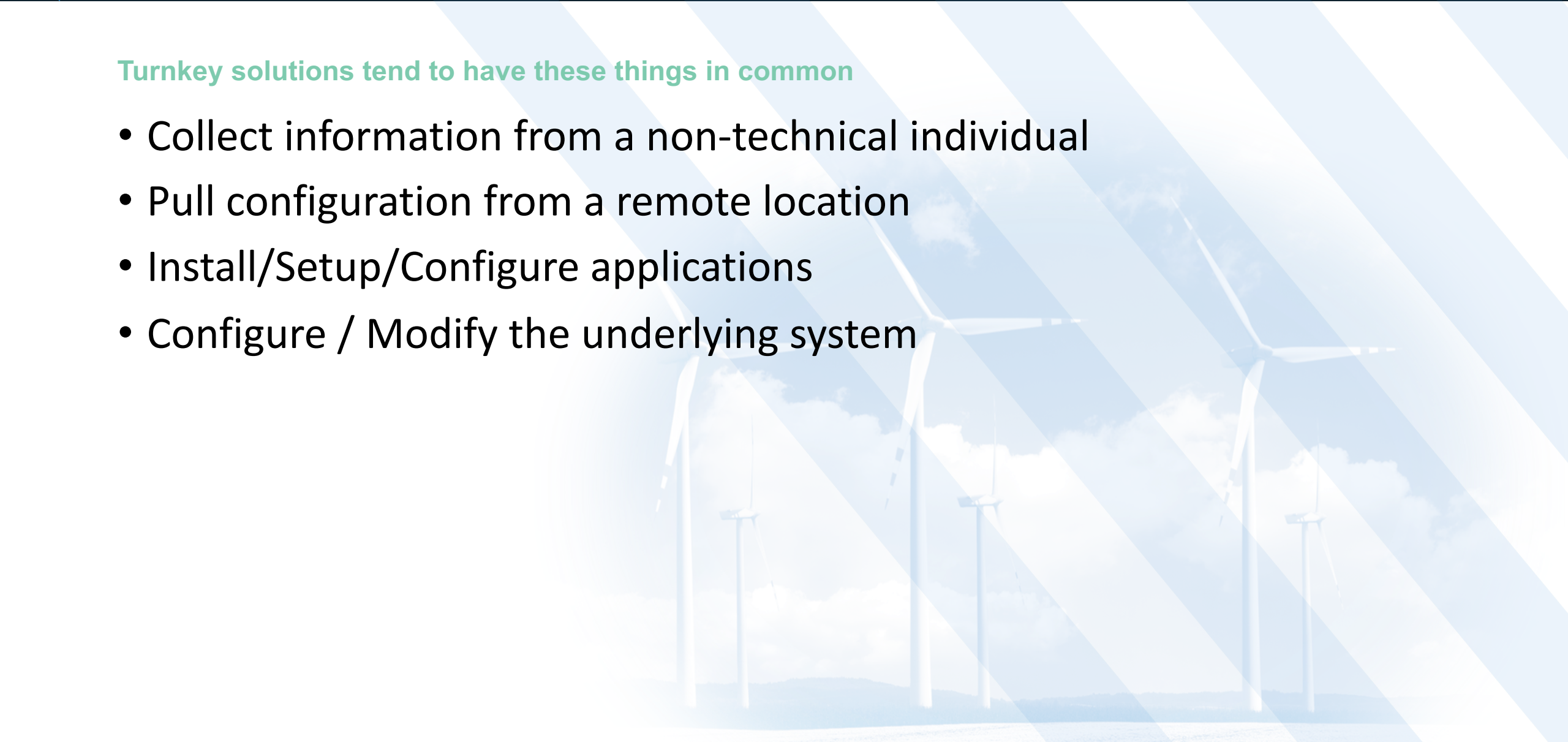
- Thermal cameras
- Self driving cars – a.k.a. mobile data center
- Civil engineering
  - Buildings
  - Greenhouses/farming
  - Infrastructure
  - Energy





# Common Operations

Turnkey solutions tend to have these things in common

- Collect information from a non-technical individual
  - Pull configuration from a remote location
  - Install/Setup/Configure applications
  - Configure / Modify the underlying system
- 



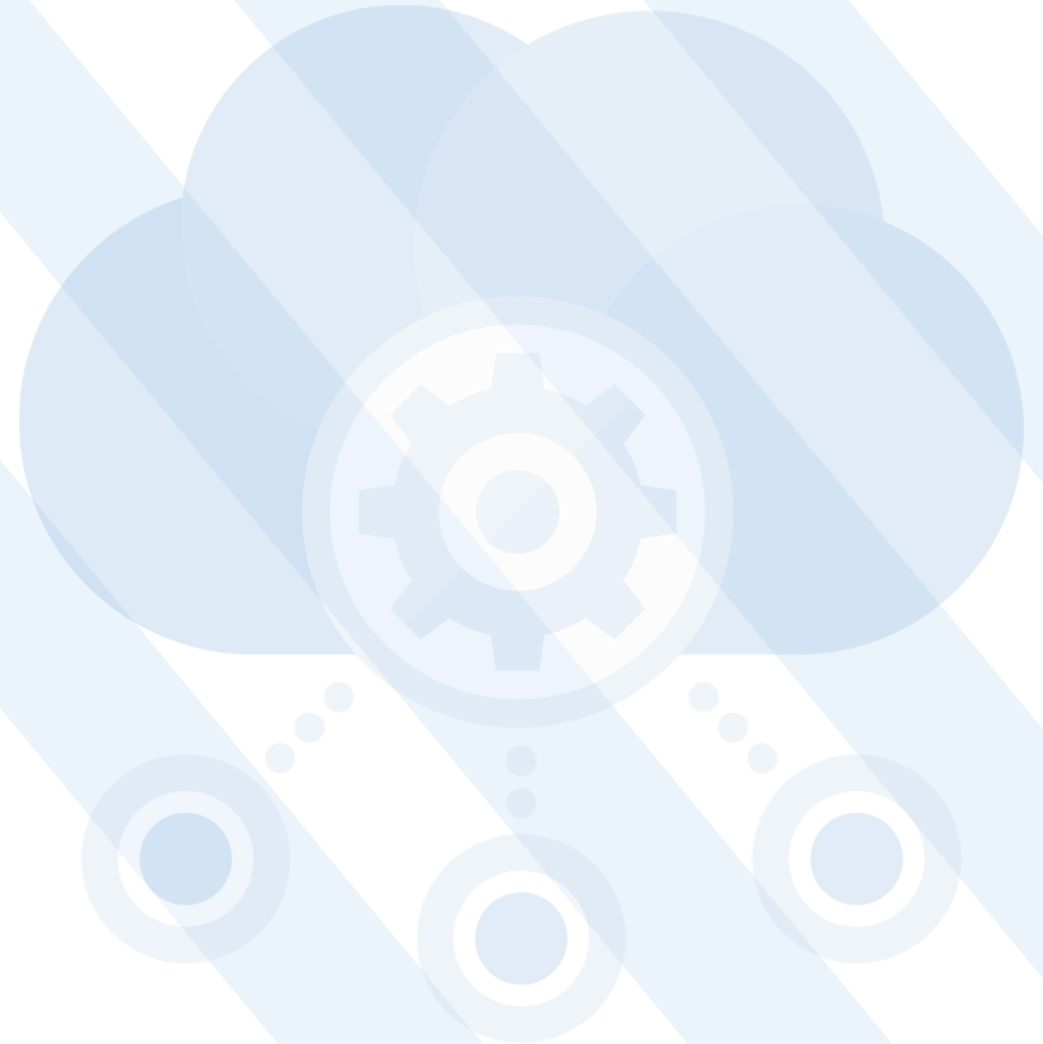
# Example Turnkey

Problem Statement

# Real World Problems

## A marketing giveaway

- \$100.00 budget
- Highlights the k3s lightweight Kubernetes project
- Demonstrates simplicity of use

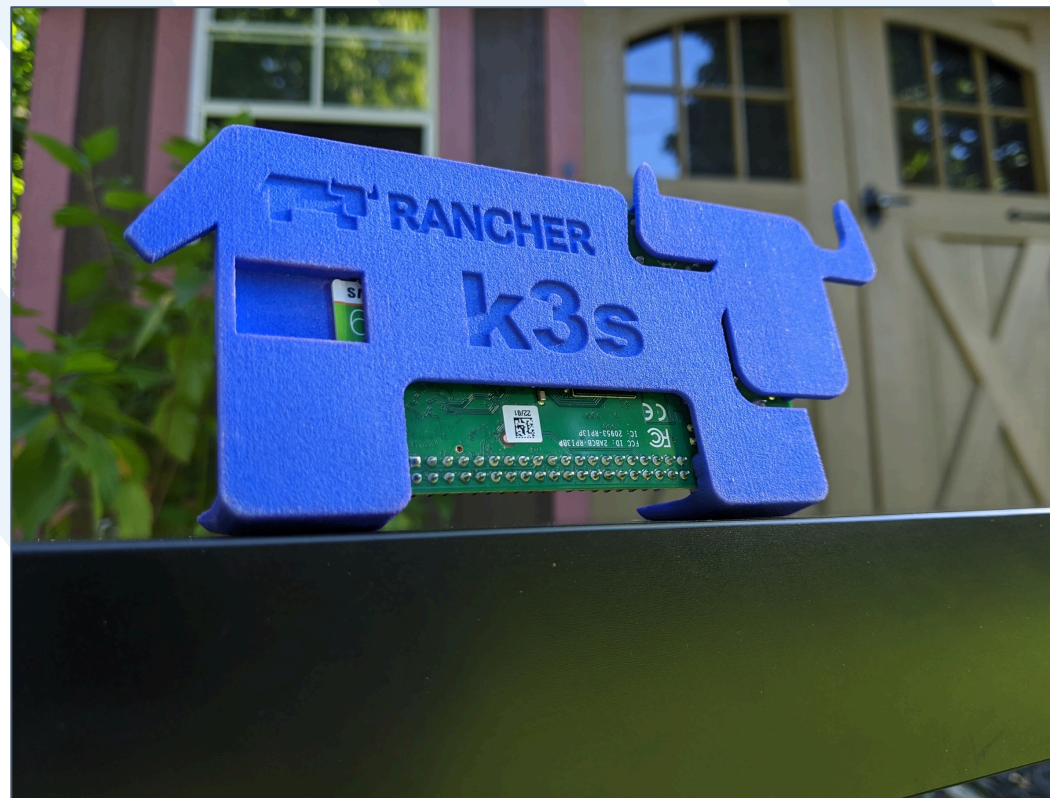




# A Real World Solution

## Taking it to task

- Raspberrypi 4B 4GB (\$50)
- 16GB SD Card (\$12)
- Case (\$20 – it's custom)
- Power supply (\$8)





# Real Problems

## V1 - its not turnkey



First you must install an OS



Then you need to configure your network



Once that is setup, you can install K3s



### First Things First:

1. Plug in a keyboard to one of the USB ports
2. Plug in a mouse to another USB port
3. Connect a monitor using an HDMI cable

### 1. Connect your system

- Use the power supply that came with your k3s Raspberry Pi and plug in to the micro-usb port.
- After the color splash screen there is a prompt to enter recovery mode. At the prompt, hold down the (shift) key.
- This opens the NOOBS installer where you can easily select the Raspbian distribution and setup your network
- Follow the next set of steps to install the Raspbian OS.

### 2. Install an operating system

- After the NOOBS install screen opens, press (w) to setup your WiFi network.
- Select your SSID and enter credentials as needed. The list of installable options will update.
- De-select the default Raspbian
- Select Raspbian Lite to provide the most capacity and resources available to your k3s cluster
- Press (i) to install the OS.
- Press "yes" button to confirm overwriting the existing OS
- Press "OK" when prompted that the OS is installed
- The system will reboot.

### Login credentials:

user: **pi**  
password: **raspberry**

Run the following command to install k3s:

```
curl -sfl https://get.k3s.io | sh -
```

### Congratulations!

Kubernetes is running on your Rancher Pi.

Try some of these commands:

```
sudo kubectl get node
```

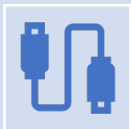
```
sudo kubectl create deployment nginx
```

```
--image=nginx
```

Visit <https://github.com/rancher/k3s> to learn more

# A Real Solution

## V2 - Plug and play



Plug the device in



Visit the configuration page



Enter credentials for your selected network





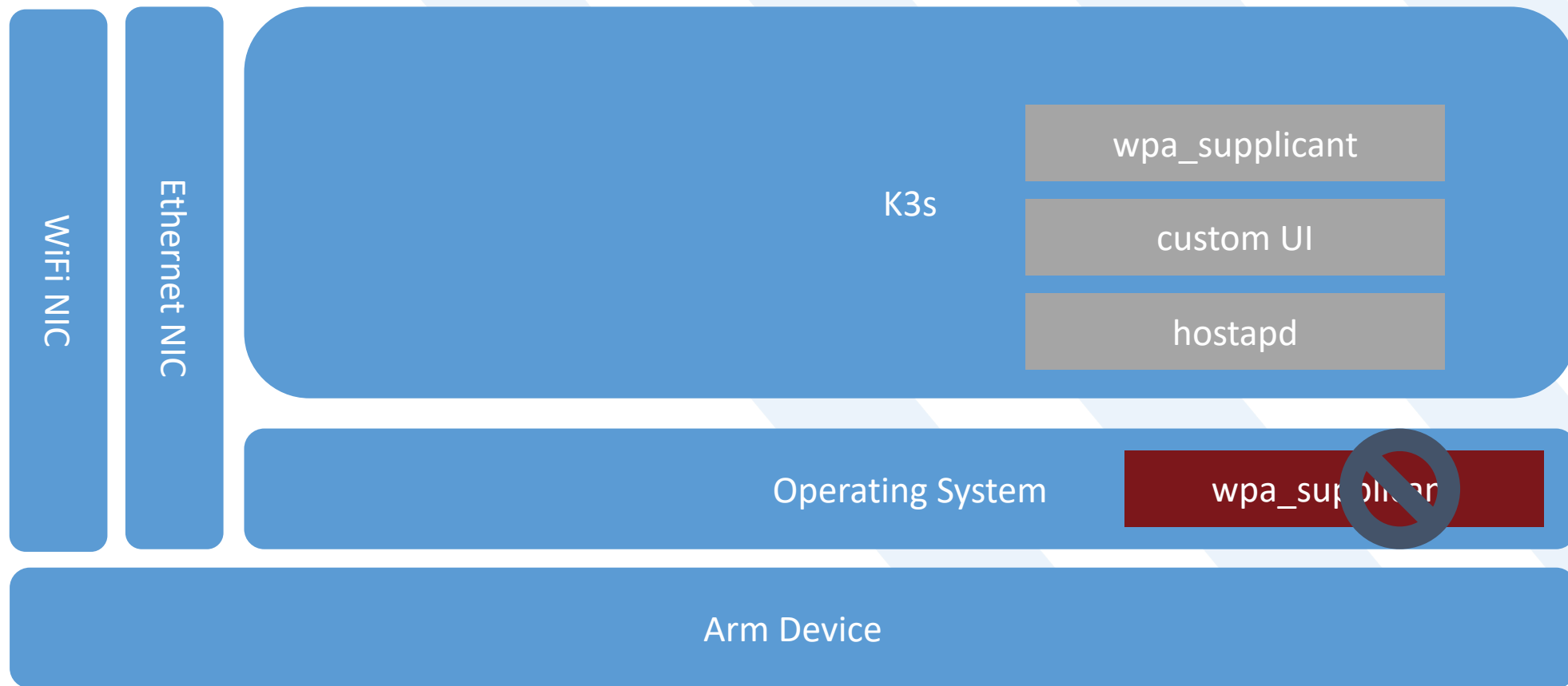
# Demo

Let's visualize the end product



# **Solution Architecture**

# Architecture





# **Code and Process**

# Build Process

The exact steps are scripted and under source control in the github repository

<http://github.com/mak3r/turnkey>

1. Temporarily configure internet access. I used ethernet with dhcp

2. Install k3s Here are some recommended options:

- `curl -sL https://get.k3s.io | INSTALL_K3S_EXEC="--tls-san raspberrypi --write-kubeconfig /home/pi/.kube/config --no-deploy servicelb --resolv-conf /var/lib/rancher/turnkey/resolv.conf" sh -`
- The servicelb must be disabled
- A host network must be available to kubernetes

3. Make sure there is a temporary network for k3s to startup

- One way to do this is to add this to `/etc/rc.local`

```
ip link set dev eth0 up
ip addr add 192.168.1.1/24 brd 192.168.255.255 dev eth0
route add default gw 192.168.1.1
```

# Build Process (Continued)

A few more steps to build the device image

<http://github.com/mak3r/turnkey>

4. Add 2 files to `/var/lib/rancher/k3s/server/manifests/`

- `k8s/turnkey-ns.yaml`
- `k8s/interactive-setup.yaml`

5. Configure a resolv.conf for kubernetes

- `/var/lib/rancher/turnkey/resolv.conf`

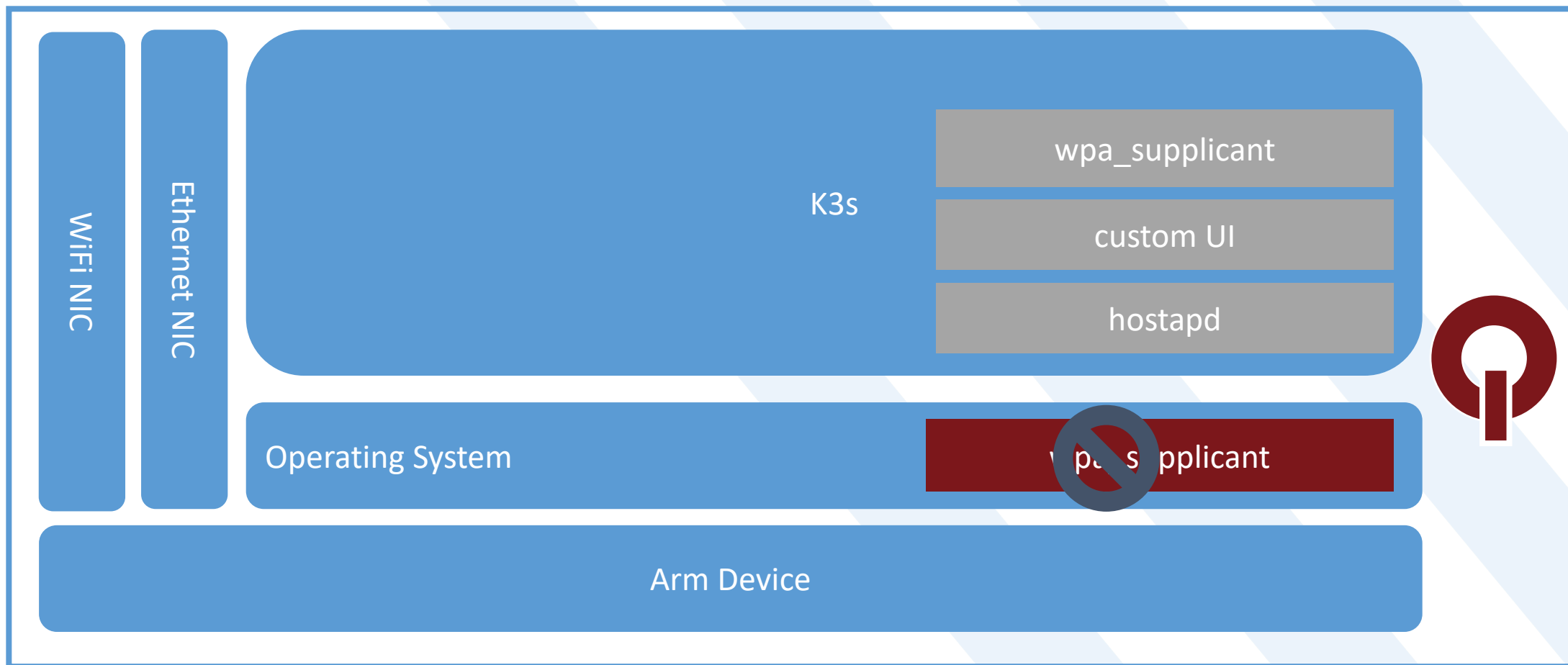
```
domain lan
nameserver 192.168.1.1
```

6. Stop k3s `sudo systemctl stop k3s`

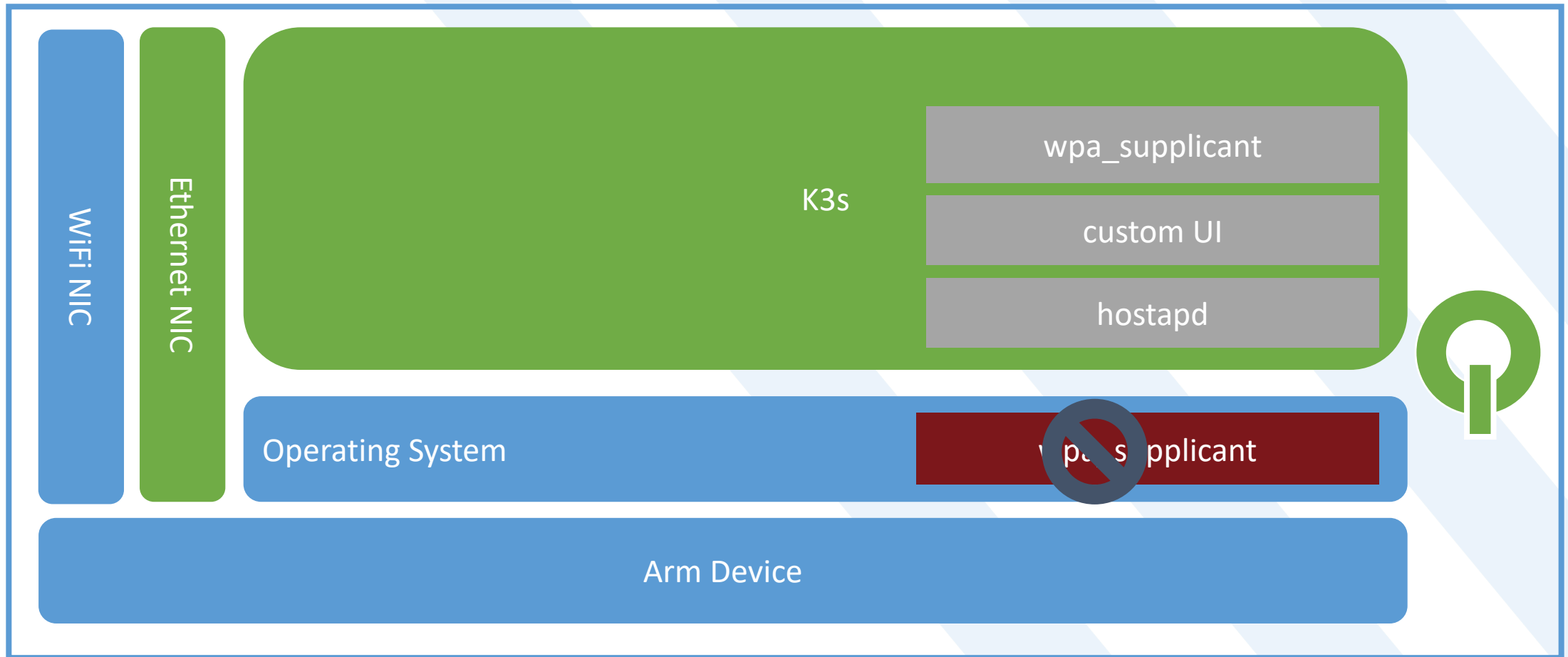
7. Image the sd card for use in other devices



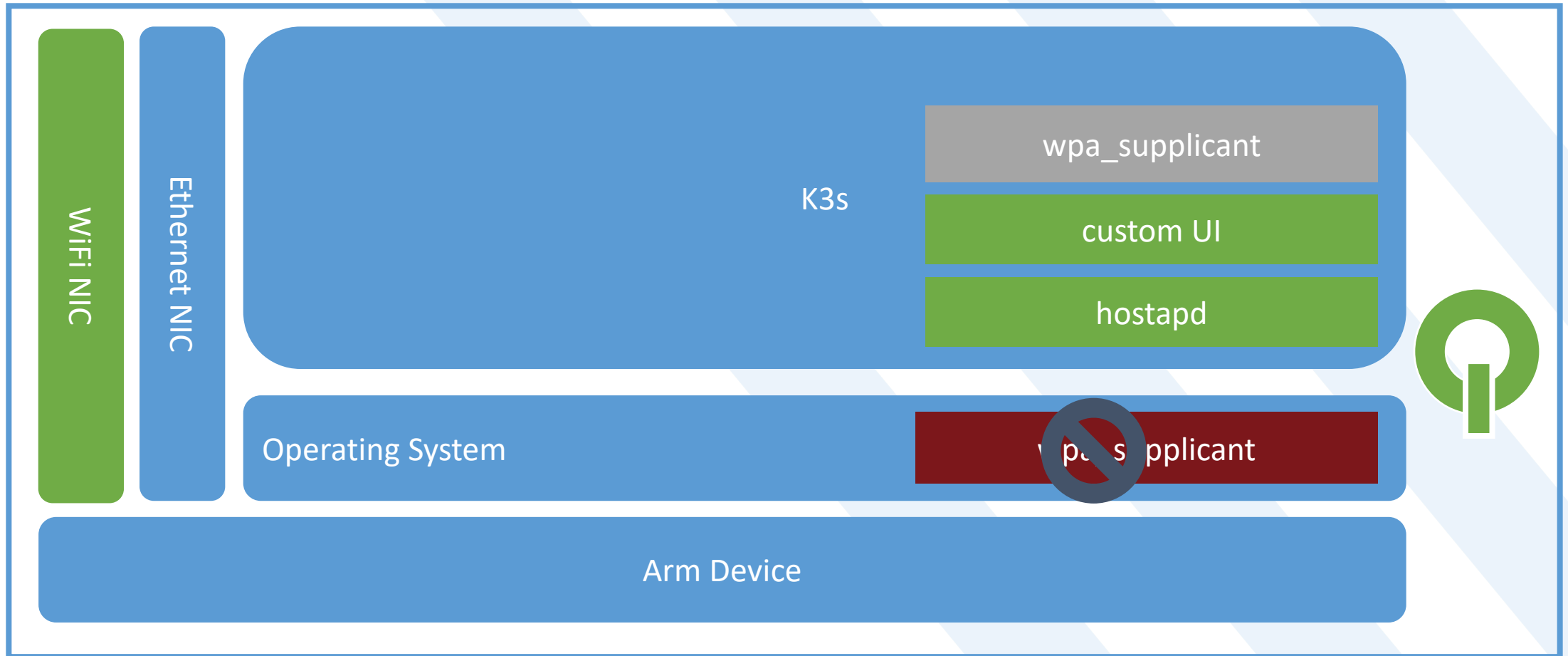
# Here is our device



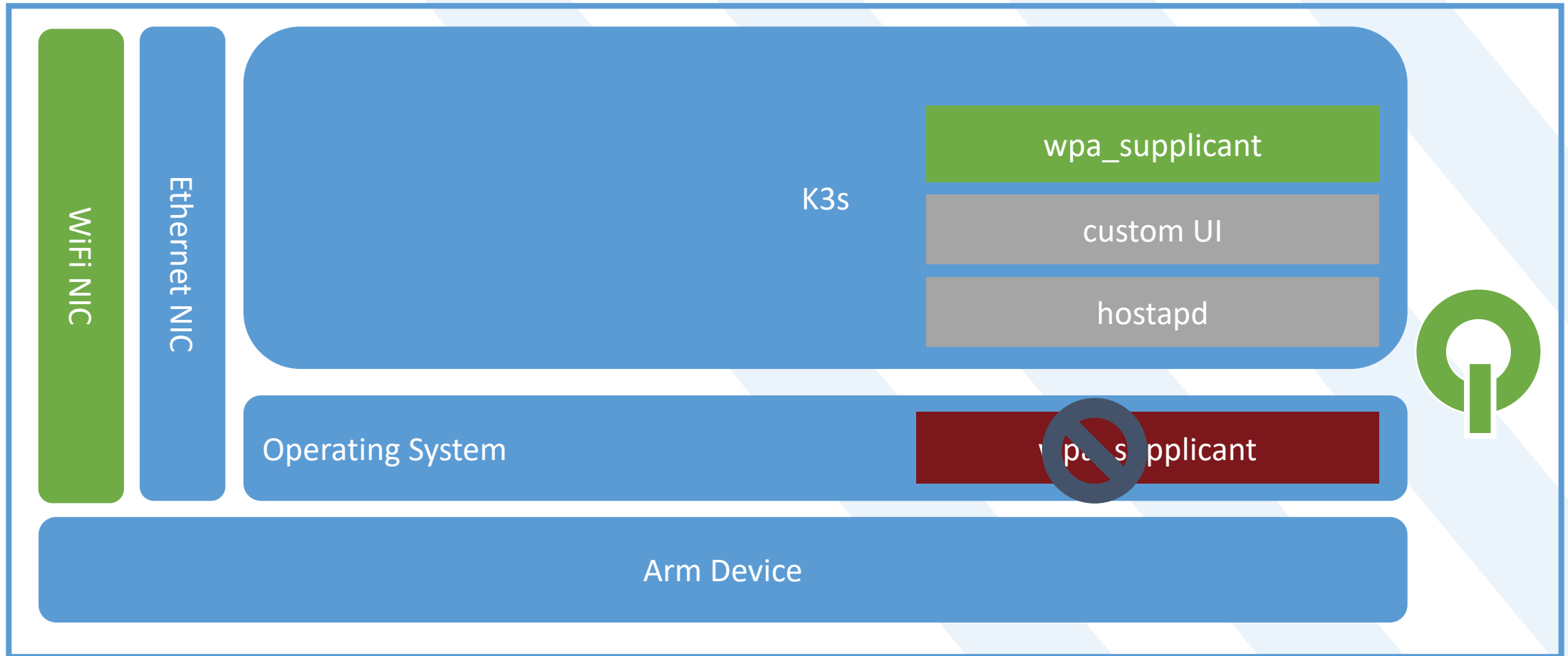
# Step 1 - User turns it on



## Step 2 - Setup and AP to capture configuration data

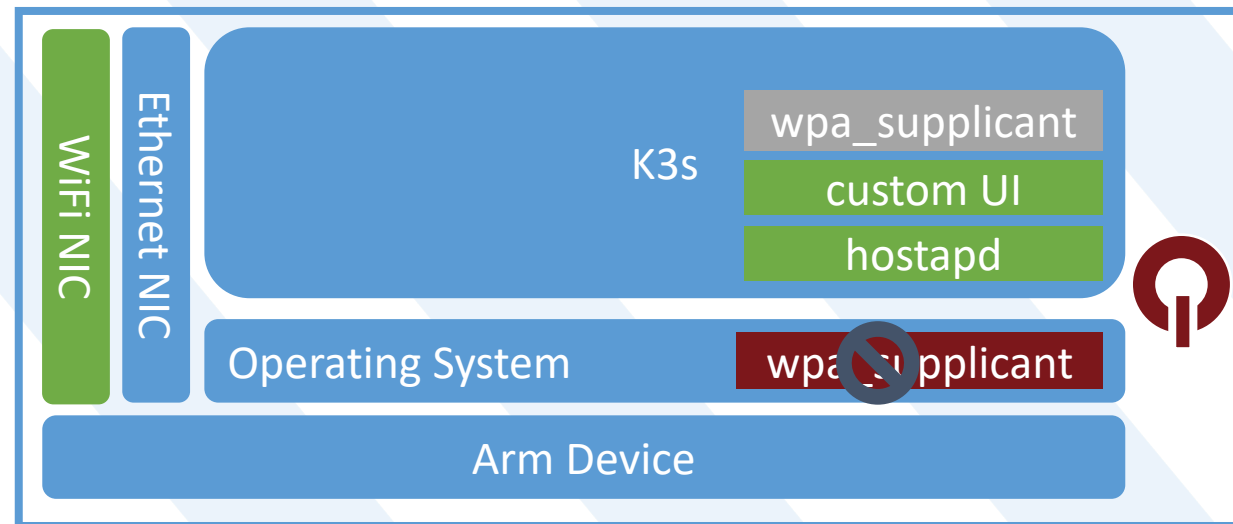


### Step 3 - Shutdown the AP and use the configuration data to connect to an SSID



# Setting up the AP uses K8s Job Type

```
2  apiVersion: batch/v1
3  kind: Job
4  metadata:
5    name: hostapd
6    namespace: turnkey
7  spec:
8    template:
9      metadata:
10        labels:
11          turnkey/workloadselector: job-turnkey-hostapd
12      spec:
13        containers:
14          - args:
15            - up
16            image: mak3r/hostapd:v0.0.10
```



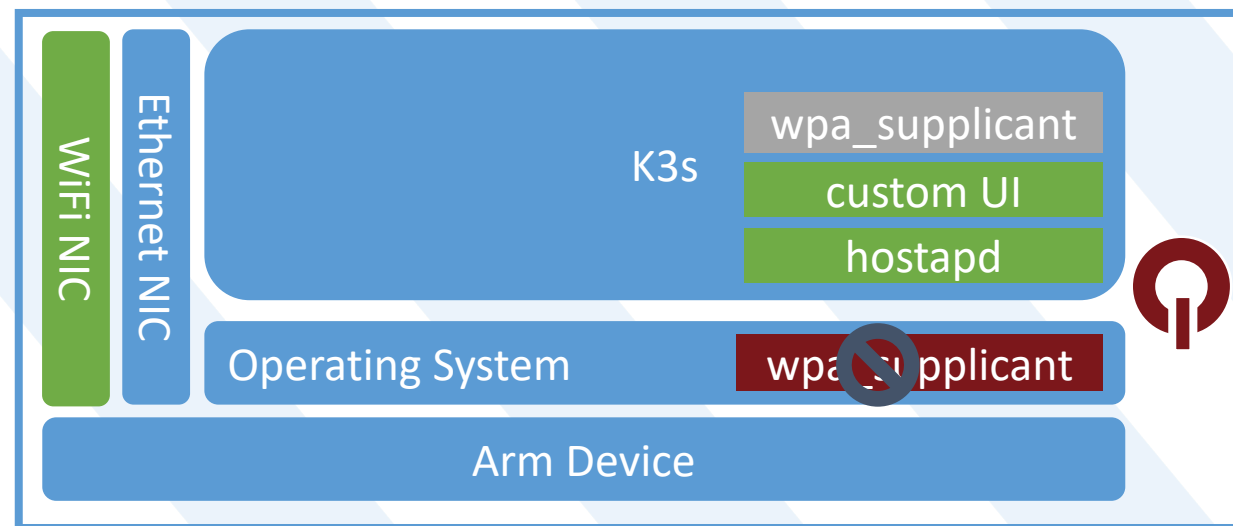
# Turnkey Example

## The UI Job has 2 containers

```
74 kind: Job
75 metadata:
76   name: ui
77   namespace: turnkey
78 spec:
79   template:
80     metadata:
81       labels:
82         turnkey/workloadselector: job-turnkey-ui
83     spec:
84       initContainers:
85         - args:
86           - scan
87           image: mak3r/wifi:v0.0.10
```

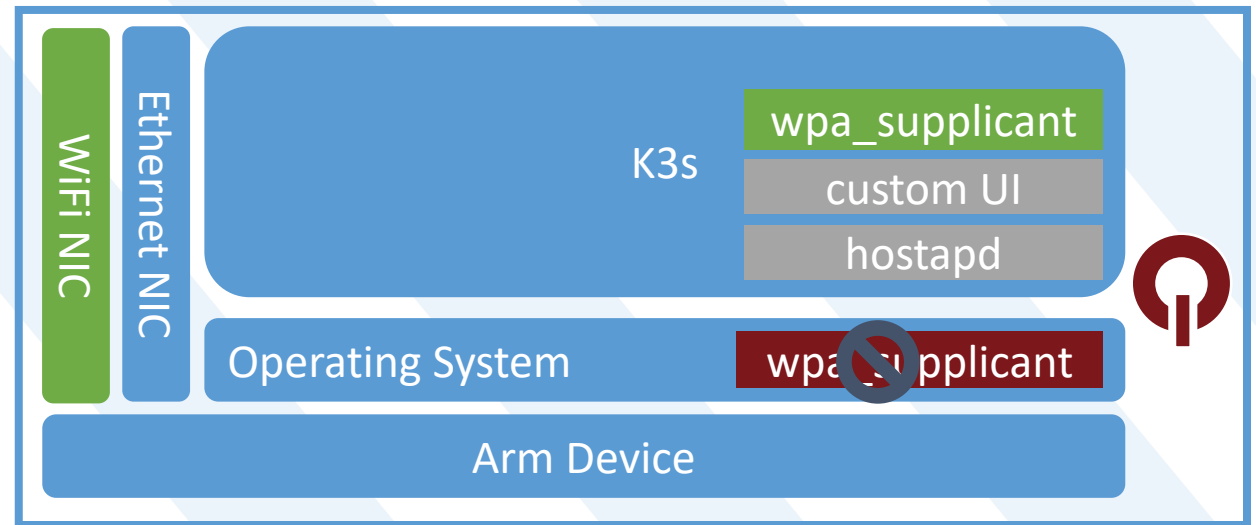
...

```
112     containers:
113     - image: mak3r/turnkey-ui:v0.0.24
```



# Submitting the configuration results in a K8s Deployment used to manage the WiFi NIC

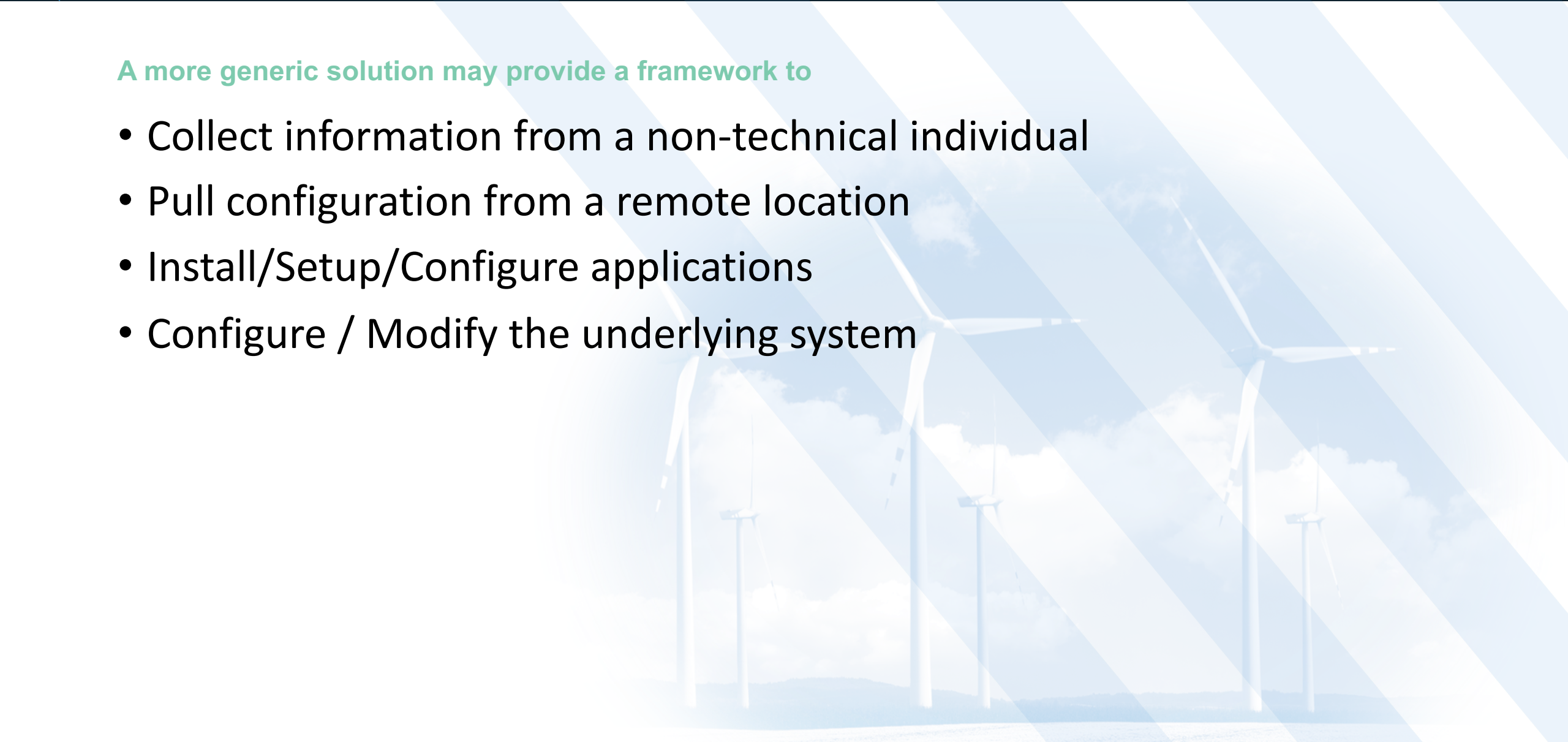
```
1  apiVersion: apps/v1
2  kind: Deployment
3  metadata:
4    name: wifi
5    namespace: turnkey
6  spec:
7    progressDeadlineSeconds: 600
8    replicas: 1
9    revisionHistoryLimit: 10
10   selector:
11     matchLabels:
12       turnkey/workloadselector: deployment-turnkey-wifi
13   strategy:
14     rollingUpdate:
15       maxSurge: 1
16       maxUnavailable: 0
17     type: RollingUpdate
18   template:
19     metadata:
20       labels:
21         turnkey/workloadselector: deployment-turnkey-wifi
22     spec:
23       containers:
24       - args:
25         - up
26         image: mak3r/wifi:v0.0.10
```





# Resources for a Kubernetes Controller?

A more generic solution may provide a framework to

- Collect information from a non-technical individual
  - Pull configuration from a remote location
  - Install/Setup/Configure applications
  - Configure / Modify the underlying system
- 





# Open Source

Want to contribute to the Turnkey project?

Do you have a need for a turnkey solution?

I'd love to hear about your problem domain, challenges and requirements.

twtr: AbramsMark

github: mak3r



**Enter to Win**

<https://info.rancher.com/skilup-pi>



# Thank You!

<https://github.com/mak3r/turnkey>

<https://github.com/mak3r/steer-case>

<https://github.com/rancher/system-upgrade-controller>

<https://github.com/rancher/k3s>

<https://github.com/rancher/fleet>

<https://github.com/rancher/rancher>

---> <https://info.rancher.com/skilup-pi> <---